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The WAGER, Vol. 27(1) - Wait, I'm in the red? Gamblers' difficulty in estimating their gambling outcomes

Many [responsible gambling strategies](#), such as setting a budget, rely on bettors to monitor their own gambling behavior. However, monitoring one's own gambling has key limitations, as [gamblers often underestimate their losses or overestimate their wins](#). These problems with recall might be due to the complexity of calculating gambling outcomes and the [particular phrasing of gambling expenditure questions](#). This week, The WAGER reviews a [study by Robert Heirene and colleagues](#) that examined the accuracy of [self-reported](#) gambling outcomes (as compared to actual betting records) when participants were informed of specific ways to calculate these metrics.

What was the research question?

How accurately do participants report their gambling outcomes when given instructions on how to calculate them? Additionally, what variables predict estimation inaccuracy?

What did the researchers do?

The researchers recruited 652 customers¹ from an online gambling operator via email and asked them to complete a short questionnaire. The questionnaire asked participants to estimate their total number of bets placed in the past 30 days and net gambling outcome, defined as total winnings or losses during this same period. Unlike prior studies that also assessed the accuracy of gambling expenditure, these researchers provided instructions on how to calculate these metrics. The researchers then compared participants' reported number of bets and outcomes to their actual behaviors which were provided by the online gambling operator in the form of electronic betting records. Finally, the researchers assessed whether certain variables predicted the accuracy of estimated gambling outcomes.

What did they find?

Only 7.4% of participants estimated their betting frequency within a 10% margin of error of their actual betting frequency, with 69.6% underestimating their betting frequency. Estimates of net gambling outcomes were similarly [biased](#); only 4.1% reported a gambling outcome within a 10% margin of error, and 64.8% underestimated their losses (see Figure). Participants' actual net gambling outcome was the greatest predictor of estimation inaccuracy, particularly among those with a net loss.

Underestimating winnings was the second most common estimation error, yet only 12.8% of participants made this error.

Percent of participants in each estimation group

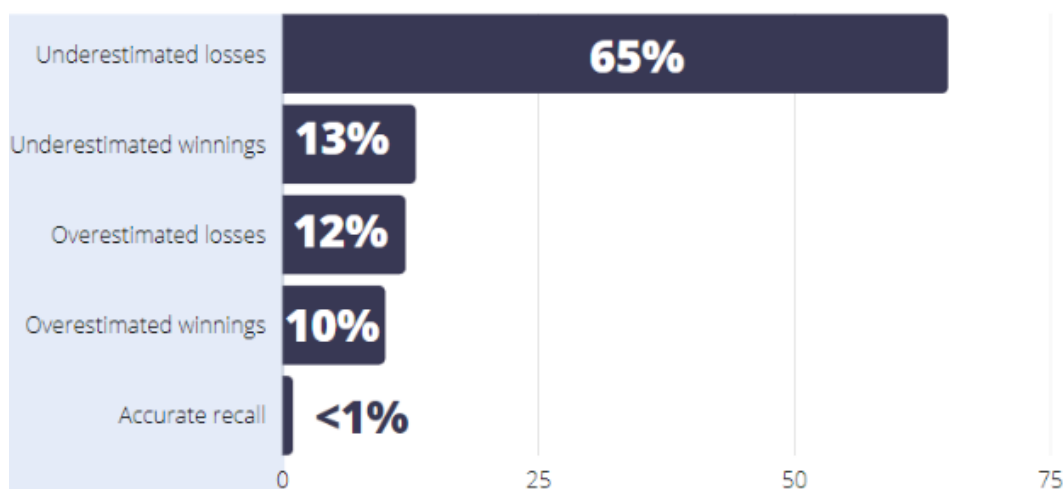


Figure. Percentage of participants in each estimation error group based on the difference between their self-reported net outcome and actual net outcome (i.e., based on electronic gambling record data). Click image to enlarge.

Why do these findings matter?

These findings show that even when given specific instructions on how to calculate their net gambling outcome, participants still failed to accurately estimate winnings or losses. This brings into question the effectiveness of [many responsible gambling](#)

strategies, as people might not be able to consistently recognize when they've passed their betting limits. It may be better to have gambling operators provide bettors with frequent updates on their real gambling expenditure. This study also highlights potential [validity](#) issues in other gambling studies that rely on self-report.

Every study has limitations. What are the limitations in this study?

First, this article only assessed participants' involvement on one online gambling operator and thus did not capture activity on other sites. Second, a very small number of participants (i.e., 1.9%) who received the recruitment email participated, and those who did participate appeared to have different gambling habits compared to those who did not participate.

For more information:

[The Responsible Gambling Council](#) has tips to gamble more responsibly. If you are worried about you or someone you love's gambling habits, you can find gambling support resources at [The National Council on Problem Gambling](#). Additional resources can be found at the BASIS [Addiction Resources](#) page.

-- John Slabczynski

What do you think? Please use the comment link below to provide feedback on this article.

[1] Among those who took the survey, 652 participants reported their 30-day gambling frequency and 514 reported their 30-day net outcome (i.e., loss or win amount). Percentages reported are based on the total sample of non-missing cases for each variable.

Posted at 11:19 AM in [The Worldwide Addiction Gambling Education Report \(The WAGER\)](#) | [Permalink](#)



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